


TrueOccupancy by irisys

Helping smart companies make smart decisions about
workplace utilisation and management through highly
accurate, real-time occupancy data.



- 
- **20+ years**
of experience
 - **450,000** sensors
installed
 - Over **10 billion**
people counted
annually
 - **Worldwide**
partner network

Facts and Statistics

- Office space is typically the second largest cost for organisations and research suggests up to 40% is vacant at any one time.¹
- According to Fast Company, half of London's workforce could be working remotely by 2020.² How much office space does your company need to support its workforce? Do you need to redesign, expand, move or consolidate – and do you really need those offices?
- With workstation costs in many cities around the world exceeding \$10,000 a year,³ ensuring that space is utilised effectively and workplaces have the right mix of flexible and fixed desks is vital.
- Energy costs are a large part of a building's total operational costs, but a report by the American Council for an Energy Efficient Economy found that when using smart lighting and smart HVAC cost savings of between 24-32% can be realised.⁴

Understand how your building really works...

OFFICE SPACE

Reduce operating costs by understanding actual occupancy and usage by room, zone, area or building.

OFFICE ENVIRONMENT

Manage your carbon footprint and reduce energy costs by combining real-time occupancy with automated heating and air conditioning controls.

ELEVATOR LOBBY

Strategically placed sensors enable preventative maintenance and improved user experience through smart routing algorithms.

MAIN ENTRANCE

Measure traffic in and around your facility and understand your total building usage.

GYM

Real-time occupancy data can be delivered directly to staff to help them plan their schedules, such as when to go to the gym or for lunch to avoid queues.

RESTAURANT

Staff detection functionality can eliminate restaurant, kitchen, cleaning and security staff from counts; delivering true occupancy data.

WASHROOM

Save costs by optimising cleaning schedules through anonymous monitoring of washroom usage.

MEETING ROOMS

Monitor meeting room usage and ensure that they are the optimal combination of number and the size for your business needs.

...save costs and improve employee experience

Stop using anecdotal data to measure space utilisation and manage your facilities

Sensors provide accurate real-time True Occupancy data to help you manage workspace needs for an increasingly agile workforce.

Strategically placed sensors deliver a 99% accuracy rate without compromising business or employee privacy.

How many people are using a space? How often are they using it?

Innovative technology helps answer the important questions, providing the knowledge you need to make smart decisions and maximise money saving opportunities.

Already have a smart building system? True Occupancy data can be integrated with many existing systems to provide further depth to reporting and controls.



Client Testimonials

"The Irisys solution compared to other similar solutions was more attractive due to the **low cost, ease** and **scalability** of its deployment. It was also completely passive and there were **no privacy issues** which was key to ensuring buy-in from our colleagues."

Jo Salmon, Innovation Manager Corporate Property, National Grid

"It's great for helping internal customers **understand how their space is being used** and provides important feedback to building managers on building usage."

Simon Carter, Head of Corporate Property, National Grid

"We're always looking at our operations' efficiencies, because we're continually asked to do more with fewer resources. We have over 18 million sqft of buildings which adds up to a fairly large annual energy bill. **If we can save 2% to 3% of that, it's a significant amount of money.**

...People counting technology for buildings has the potential to open up new ways of thinking around campus facilities and operations."

Associate Director of Operations, Canadian Public Research University



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InfraRed Integrated Systems Ltd

Park Circle, Tithe Barn Way, Swan Valley

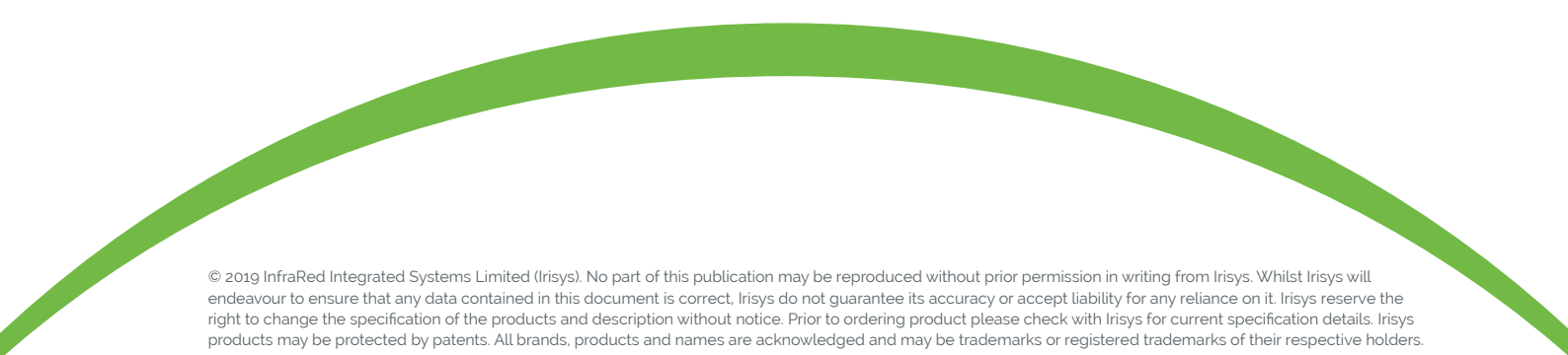
Northampton, NN4 9BG

United Kingdom

T +44 (0) 1604 594 200

E sales@irisys.co.uk

www.trueoccupancy.com



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References

¹ **Activity Based Working Report** – <http://bit.ly/ActivityBasedWorkingReport>

² **Will Half of People be Working Remotely by 2020?** – <http://bit.ly/RemoteBy2020>

³ **Cushman and Wakefield – Office Space Across the World 2017 report**

⁴ **American Council for an Energy Efficient Economy** – <http://bit.ly/EnergyEfficientEconomy>

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